

# 2016 Annual Report



*Illinois Agricultural Leadership Foundation*

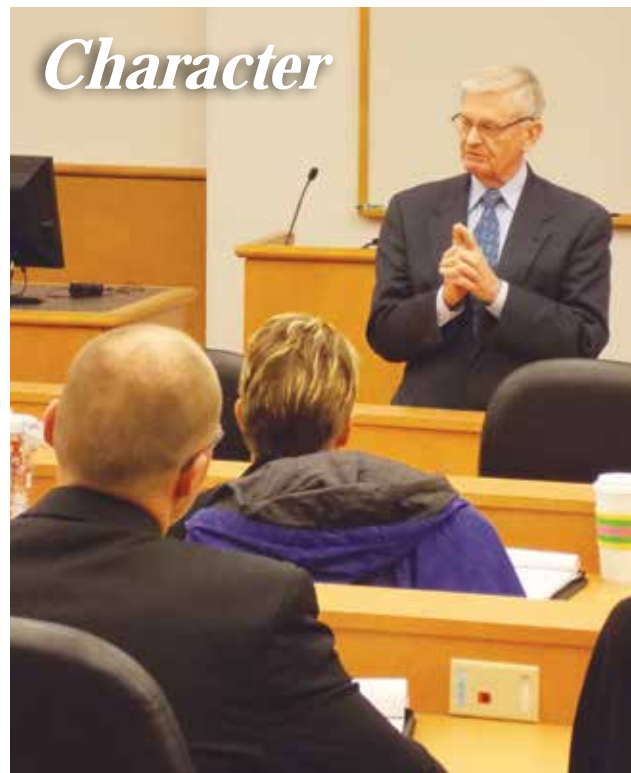
## *Knowledge*



## *Skills*



## *Character*



### **OUR MISSION**

*"To develop knowledgeable and effective leaders to become policy and decision makers for the agricultural industry."*

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## ON THE COVER

*Knowledge: Class members discover the newest electric auto technology at Argonne National Laboratory during the Martin L. Andreas Energy and Ecosystems Seminar.*

*Skills: The world-renowned faculty at the Kellogg School of Management at Northwestern University discuss risk management at the Business Decision Making Seminar sponsored by John Deere.*

*Character: IALF graduate Ron Warfield dispels the concept of the “ugly American” prior to the International Study Seminar.*

## CHAIRMAN’S MESSAGE



Dan Kelley,  
Chairman of  
the Board of  
Directors, IALF

Every day, American agriculture is affected in a positive and profound way by one of the 496 graduates of the Illinois Agricultural Leadership Program (IALP). While this is a lofty statement of our success, the Board of Directors of the Foundation that sponsors the program continues to fine-tune the curriculum and expand our outreach efforts so we can make an impact on our industry well into the future.

During this past year, our Education Committee and staff reworked the curriculum of our flagship two-year program. The number of engagement hours remains the same, but the program for our new Class of 2018 will be completed in 19 months. This will accommodate the busy lives of the new generation of leaders without compromising the quality and effectiveness of our seminars. We’ve also added a personal

coaching curriculum, working to develop leaders from the “inside-out” with skills, knowledge and character enhancements.

The IALF also expanded its leadership program offerings with our Advanced Leadership Training. This provides other organizations, such as FFA instructors, commodity organizations and agricultural advocacy groups, the opportunity to benefit from a sampling of the types of programs we offer in the IALP. We need many leaders in agriculture, and this outreach will assist the broader agricultural industry to fulfill its leadership succession planning.

All of our leadership programming is made possible because of the vision of our corporate, alumni and individual investors. In a time of lower commodity prices and downsizing organizational and individual budgets, it’s refreshing to see the importance placed on leadership development. We appreciate the trust our investors place in us as we continue with our mission to develop knowledgeable and effective leaders for the agricultural industry. Thank you!

## PRESIDENT’S MESSAGE



Don Norton,  
President and  
CEO, IALF

It is a pleasure for me to submit to you the Illinois Agricultural Leadership Foundation Annual Report for the fiscal year that ended September 30, 2016.

It is our job at the IALF to provide a relevant, meaningful and challenging leadership development experience to all of the participants in our 19-month leadership program, and in our Advanced Leadership Training sequence. The staff and I rely on the expertise of the IALF Board of Directors and our Alumni Board. These boards set the course for our programming, while at the same time challenging us to deliver quality leaders for future service in many facets of the industry.

The IALF is a unique entity in that it develops leaders across the broad spectrum of the food and agriculture sector. Some of our graduates are farmers who excel as responsible and sustainable growers. Some work in the industry: finance, equipment manufacturing,

precision technology, food manufacturing, ag education and input sales and service. This diversity provides an amazing forum where participants learn from expert speakers and from each other, all the while growing their leadership skills and business acumen.

All of these opportunities are made possible by our investors – corporations and individuals who understand the value and critical importance of developing leaders for food and agriculture. We call those listed in this report “investors” because they expect a return on their investment. That return is lived out every day in the lives of our graduates who are stepping up to serve on local school and hospital boards, as Farm Bureau staff and board members, and in state, national and international organizations too numerous to list.

This year we graduated our Class of 2016 and launched our Class of 2018. Thank you to our board members and investors for your continued confidence and support, and to Debi Thurow, Alison Myers Jefferson and Todd Lowery of the IALF staff who continue our tradition of excellence.

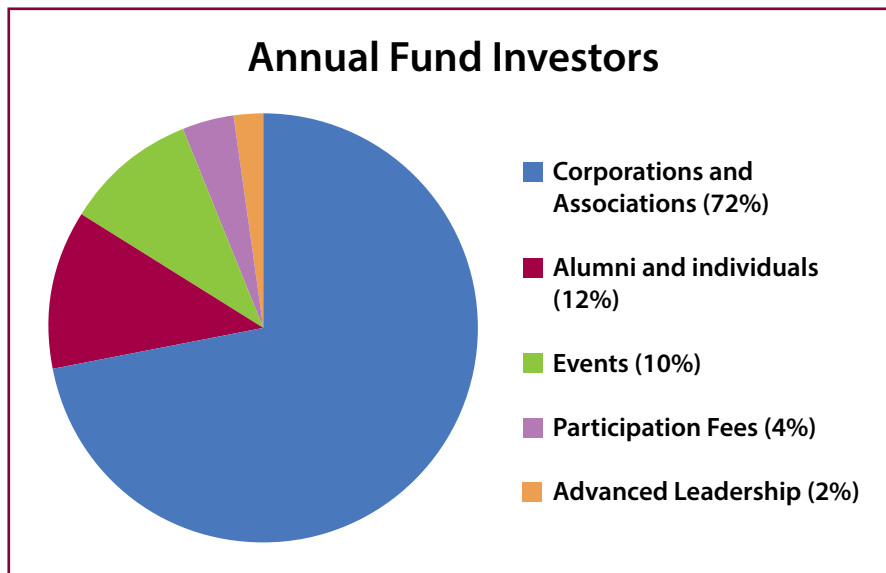
## THE IALF ANNUAL FUND

Contributions to the IALF Annual Fund are used for general operational support to fund the activities of the current leadership class. Those contributing to this fund include corporations and associations, as well as individuals such as IALF program graduates and friends of the Foundation.

There are many ways to give to the IALF Annual Fund. The most frequent gift is in the form of a cash investment.

Some companies and individuals also provide in-kind gifts that help offset expenses associated with leadership program seminars. Still others support our annual golf outing and annual meeting through a sponsorship, hole sponsorship or auction item donation. Many companies and individuals contribute at multiple levels in the same year: cash contributions, donation of auction items, and in-kind gifts.

## 2016 ANNUAL FUND SUMMARY



**Total Annual Fund investments received in FY 2016 = \$515,282**

**Corporations and associations accounted for 72% of annual fund contributions. Alumni and Individuals contributed 12%, Special Events accounted for 10%, Participation Fees made up 4%, and Advanced Leadership activities comprised 2% of the annual fund in FY 2016.**

## THE PRESIDENT'S CLUB

On the following pages you will see the names of individuals who give to the annual fund. Many are alumni, some are past or current board members of the Illinois Agricultural Leadership Foundation or the Illinois Agricultural Leadership Alumni Association, and even more are friends of the program. Because the

annual fund is so critical to the on-going educational excellence of the major seminar series each year, we have chosen to denote those individuals who have given to the annual fund for five or more consecutive years with an asterisk (\*). These are members of the President's Club! Thank you.

## CORPORATE AND ASSOCIATION INVESTORS

### • \$20,000 and Above

1st Farm Credit Services \*  
 Archer Daniels Midland Company  
 CoBank \*  
 John Deere & Company \*  
 Monsanto Company  
 Nationwide Mutual Insurance Company \*

### • \$15,000 - \$19,999

Cargill  
 CME Group  
 Growmark, Inc. \*  
 Pioneer Heartland \*  
 Prairie Farms Dairy, Inc. \*

### • \$10,000 - \$14,999

Country Financial  
 CNH Industrial  
 Illinois Corn Marketing Board  
 Illinois Farm Bureau \*  
 Illinois Soybean Program \*  
 Potash Corporation

### • \$5,000 - \$9,999

BASF Corporation  
 Bayer Crop Science  
 Farm Credit Illinois \*  
 Syngenta

### • \$1,000 - \$4,999

Anderson Foundation \*  
 Citizens Bank of Macomb \*  
 Cook County Farm Bureau \*  
 Corn Belt Energy \*  
 DeKalb County Farm Bureau \*  
 Evergreen FS, Inc. \*  
 Farmers National Company  
 Grain & Feed Association of Illinois \*  
 Heartland Bank & Trust Company \*  
 Illinois Beef Association  
 Illinois Fertilizer & Chemical Association \*

Illinois Pork Producers Association \*  
 Kane County Farm Bureau \*  
 Osborn Barr  
 Pike & Scott County Farm Bureau \*  
 Rabobank AgriFinance \*  
 Siemer Milling Company \*  
 St. Louis AgriBusiness Club \*  
 The Chicago Farmers \*  
 The Maschhoffs LLC \*  
 Wells Fargo Bank  
 Wyffels Hybrids Inc.

### • \$200 - \$999

Ag View FS, Inc.  
 Carroll Service Company  
 DuPage County Farm Bureau \*  
 First State Bank of Illinois  
 Heritage FS, Inc.  
 John Volk Associates \*  
 Kelly Sauder Ruper Equipment, LLC  
 Livingston County Farm Bureau \*  
 Madison County Farm Bureau \*  
 Maplehurst Farms  
 Massac County Farm Bureau

McDonough County Farm Bureau \*  
 McLean County Farm Bureau  
 Ogle County Farm Bureau  
 Prairieland FS, Inc.  
 Prudential Agricultural Investments \*  
 South Central FS  
 St. Clair County Farm Bureau \*  
 Stephenson Service Company  
 Washington County Farm Bureau \*  
 West Central FS  
 Winnebago County Farm Bureau

## INDIVIDUAL INVESTORS

## • \$1,000 - \$4,999

**Class of '84**

Chet &amp; Joy Boruff\*

Dan &amp; Pam Kelley\*

**Class of '86**

Dean &amp; Cookie Campbell

**Class of '94**

Dan &amp; Liz Koster

**Class of '96**

Jeff &amp; Rhonda Abbey\*

**Class of '98**

Kim Morton &amp; Ron Kok Alblas\*

**Class of '06**

Brent &amp; Elizabeth Johnson\*

**Class of '08**

Matt Ginder\*

**Class of '10**

Nathan &amp; Brittany Hasheider

**Friends**

Gary &amp; Ann Baise

Robert and Cheryl Easter

John &amp; Anne Huston\*

Porter &amp; Sherrie Martin\*

Tami Craig Schilling

Enid &amp; Lila Schlipf\*

Don and Kay Norton\*

Richard Ryan\*

Joyce &amp; Allan Watson\*

## • \$500 - \$999

**Class of '84**

Gary &amp; Vicki Luth\*

Bill &amp; Bonnie Mullins

Wendell &amp; Janet Shauman\*

**Class of '86**

Bob &amp; Jeannie Johnson\*

John &amp; Jan Kellogg\*

**Class of '88**

Tom &amp; Cheryl Martin\*

Bill &amp; Pauline Niebur

**Class of '92**

John &amp; Tura Cottingham

Mark &amp; Toni Kennedy

**Class of '94**

Rick &amp; Mary Edwards

Kevin &amp; Laura Haas\*

Laura Sellmyer

**Class of '96**

Chuck &amp; Janis Studer\*

**Class of '00**

Connie &amp; Preston Barr\*

Peter &amp; Polly Johnsen

Steve Pitstick

Rod Stoll

**Class of '02**

Steve &amp; Gladys Arnold\*

David &amp; Maribeth Logsdon

Dan &amp; Dena Meyer

**Class of '06**

Lane &amp; Joyce Pickwell

**Class of '10**

Chris &amp; Dana Gould\*

Jeff &amp; Carrie Ray

**Class of '12**

Jeff &amp; Jill Lynch

**Friends**

Glenn &amp; Phyllis Webb

## • \$250 - \$499

**Class of '84**

Becky &amp; Ken Doyle

Tom Johnson\*

Alan &amp; Susan Puzey\*

**Class of '86**

Steve &amp; Marilyn Ayers\*

Kenneth &amp; Barbara Dalenberg

George &amp; Janet Dixon

Lynn &amp; Mary Hiser\*

Gary Unverfehrt\*

**Class of '88**

Gary and Annette Huisinga

Jim and Mary McKinstry\*

Paul &amp; Connie Rasmussen\*

Leland and Twyla Strom

David Ward &amp; Jane Courtright\*

**Class of '90**

Alan &amp; Mary Forristall\*

**Class of '92**

Stan &amp; Peggy Blunier\*

Steve &amp; Madeline Gustafson

David &amp; Tricia Monier\*

Bob &amp; Amy Phelps\*

Steve &amp; Sharon Schneider\*

**Class of '96**

Irvin &amp; Delila Bane\*

Darl Baumgardner

David &amp; Lisa Hamman\*

**Class of '98**

Brian &amp; Molly Loeffler\*

Ron &amp; Deb Moore

Robb Mullins

Rick &amp; Jan Schramm\*

Jay &amp; Brenda Timmons

**Class of '00**

Nick &amp; Kayla Block\*

Peter &amp; Diane Brummel\*

**Class of '02**

Jeff &amp; Katherine Austman\*

Matt &amp; Tiffany Bennett

Bill &amp; Deborah Leigh\*

Peter &amp; Megan Pistorius

Todd West

**Class of '06**

Jody &amp; Lisa Ketsenburg\*

## INDIVIDUAL INVESTORS

### Class of '08

Renee Roberts  
Mary & Tracy Denton

### Class of '10

Sheila & David Fowler\*  
Grant & Kristen Strom

### Class of '12

Brent & Dani Carmichael  
Scott & Kimberly Deakin  
Matt Schoenbeck

Deb & Kevin Schultz  
Tim Stuenkel

### Class of '14

Brian & Shannon Anderson  
Jeff & Christine Bunting  
Michael Burns

Tadgh & Dennis Davis  
Jesse & Jennifer Edlefson  
Jared & Becky Nobbe  
Cyndi & David Punke

### Friends

Anonymous  
Eldon & Sandy Gould  
Don & Betty McGillivray\*  
Debi & Mike Thurow\*

### • \$100—\$249

#### Class of '84

Lary & Judy Eckert  
Jim & Gail Frank  
Jerry & Jill Hicks\*  
William Hollein  
Philip & Carmen Nelson \*  
Donna & James Reifschneider \*  
Steve & Pam Wentworth

#### Class of '86

Randy & Susie DeSutter\*  
Larry & Tammy Fischer\*

Jim & Ann Wright\*

#### Class of '88

Ken & Sara Nimrick\*  
Ron & Jan Reische  
Allan & Janet Worrell\*

#### Class of '90

Mike & Vicki Epperson  
Randy & Carolyn Grove\*  
Fritz & Sally Kuhlmeier\*  
Art & Jana Lehmann\*  
Dan & Sandy Nafziger  
Doug & Stacy Schroeder\*  
Bruce & Joanne Stickers

Steve & Jan Weber

#### Class of '92

Tom & Beth Chamberlain\*  
Bret & Susan Cude\*  
Blake & Betsy Roderick  
Gerry & Judy Salzman\*  
Jerry & Pam Snodgrass\*  
Dave Winters

#### Class of '94

Tom Adler  
Gary & Cyndy Bruch\*  
Ed Cooper & Patty DeBiasi\*  
Rob Heberer\*  
Jim Schroeder

Carl & Tina Schwinke

#### Class of '96

Susan & John Adams\*  
Don & Doris Cochran\*  
Brigitte Franzen\*  
Jackie & Mark Kraft\*

#### Class of '98

Ray & Cathie Bunch\*  
Heather & Brian Hampton  
& Knodle  
Kae & James Hanks

John & Beth Kuhfuss\*  
Jeff & Norine Townsend

#### Class of '00

Tim & Judy Harris  
Rick & Doris Kennay\*  
Michael Rauch

#### Class of '02

Doug & Brenda Childers  
Norm & Bard Larson  
Tim & Roxanna Seifert\*  
Gary & Shari Shupe

#### Class of '04

Troy Fischer  
Dennis & Connie Hoyt  
Ron and Michelle Lloyd  
George & Sarah Lukach  
Scott & Victoria Newport\*  
Brad & Sara Smith

#### Class of '06

Andy & Tami Bastert  
Mike & Kim Hilgenbrinck  
Mindy & Tim McDermott  
Allen & Heather Sasse  
David & Barb Serven\*  
Will & Lynn Timmons\*  
Troy Uphoff\*

#### Class of '08

Anonymous  
Ann Beuligmann  
Matt & Angie Barnard  
Chet & Lori Ester\*  
Ryan & Deanne Frieders\*  
Kevin & Tracy Niemann\*  
Carrie & Scott Muehling Vogel  
Jamie & Kristen Walter

#### Class of '10

Chris & Dayla Salrin  
Brian & Jill Waddell

## INDIVIDUAL INVESTORS

Tara and Eric Bohnert Yoder

**Class of '12**

Jodie & Mike Brooks

John & Kodi Fietsam

Melinda Miller\*

Andy Sprague\*

Graham & Cyndi Utter

**Class of '14**

Bryan & Sharon Blau

Daniel Carmichael

Julie & Chad Gerdes

Spencer & Alicia Janssen

Lindsey & Reed Rinckenberger

**Class of '16**

Steve & Dawn Huls

Kirk & Stephanie Liefer

Brian & Brianne Satorius

Julie & Les Wankel

**Friends**

Eldon & Virginia Aupperle\*

Rich & Louise Connell

Rick Nelson

David Uhlman

• **Up to \$99**

**Class of '88**

Kevin & Jennifer Miller\*

**Class of '90**

Dan & Katie Wujek

**Class of '96**

Linnea & Joel Kooistra\*

Katie Leigh\*

**Class of '98**

Phil & Carolyn Corzine

**Class of '08**

Bob & Jill Biehl

**Class of '10**

Meghan & Brian Grebner-Conant

Cory & Michelle Mitchell

**Class of '12**

Steve & Nicole Niemann

**Friends**

Patrick Davis

Todd & Jennifer Lowery

Ken McMillan

Alison & Steve Myers Jefferson\*

John Ross

## IN-KIND GIVERS

- Springfield Plastics
- Brandt Consolidated
- Timmons Family
- Cargill
- US Grains Counsel



## GOLF OUTING – INDIVIDUAL AND CORPORATE DONORS

Craig Abell – Class of '10	Lary Eckert – Class of '84	Spencer Janssen – Class of '14
Agri Gold	Evergreen FS, Inc.	Tom Jennings – Class of '06
- Drew Earles – Class of '12	Farm and Fleet	John Deere Company
AHW, LLC	Farm Credit	- Keith Soltwedel – Class of '98
- Brian Walker – Class of '04	Farm King of Macomb	Tracy Jones – Class of '06
Jeff Adkisson – Class of '04	Farmers National Company	Chris Kallal – Class of '08
Agrairian Enterprises	- Bret Cude – Class of '92	Dan Kelley – Class of '84,
- David Logsdon – Class of '02	- Randy Dickhut – Class of '92	IALF Board
Brad Baker – Class of '12	- Dennis Hoyt – Class of '04	Kinderhook Lodge
Sheri Bane – Class of '10	Sarah Fernandez – Class of '12	- Andy Sprague – Class of '12
Beck's Hybrids	Financial Planners	Land Pro LLC
Dan Biernacki – Class of '12	First State Bank of Illinois	- Doug Deininger – Class of '98
Bryan Blau – Class of '14	- Andy Bastert – Class of '06	Loeffler Farms
Nick Block – Class of '00	John Fietsam – Class of '12	- Brian Loeffler Class of '98
Chet Boruff – Class of '84	John Fowler – Class of '12	Gary Luth – Class of '84
Brandt Consolidated, Inc.	Sheila Fowler – Class of '10	MARCO NPK, Inc.
Andy Brantner – Class of '14	Jim Frank – Class of '84	- Brain Waddell – Class of '10
Jodie Brooks – Class of '12	Andrew Goodrich – Class of '10	Matt McClelland – Class of '10
Chad Brusveen – Class of '14	Chris Gould – Class of '10	Rusty Melhouse – Class of '06
Cargill	Grain and Feed Association	Met Life Agricultural Investments
Caterpillar, Inc.	of Illinois	- Troy Fischer – Class of '04
Chuck Cawley – Class of '10	- Jeff Adkisson - Class of '04	Melinda Miller – Class of '12
Tom Chamberlain – Class of '92	Meghan Grebner Conant – Class of '10	Monsanto Company
Comedy Sportz	Justin Green – Class of '12	- John Fietsam – Class of '12
Commerce Bank	GROWMARK, Inc.	Kim Morton – Class of '98,
Country Financial	Ray Hankes – Class of '84	IALF Board
Crowne Plaza	Bona Heinsohn – Class of '12	Mosaic Foundation
Bret Cude – Class of '92	Hilton Hotels	Bill Mullins – Class of '84
Ken Dalenberg – Class of '86	John Huston – IALF Board	Mullins Grain
Tadgh Davis – Class of '14	Illinois Farm Bureau	- Robb Mullins – Class of '98
Scott Deakin – Class of '12	Illinois Fertilizer & Chemical	Mark Musial – Class of '06
Brittany Dean Carter – Class of '14	Inn of Chicago	Chris Myers
Drew Earles – Class of '12		Nick Nagele – Class of '14



## GOLF OUTING – INDIVIDUAL AND CORPORATE DONORS

Niemann Grain Farms

- Kevin Niemann – Class of '08

Steve Niemann – Class of '12

North Central Bank

- Deb Schultz – Class of '12

Kay and Don Norton – IALF President

Pioneer Hi-Bred

Steve Pitstick – Class of '00,

IALA Board

Potash Corporation

Prairie Farms Dairy

Cyndi Punke – Class of '14

Alan Puzey – Class of '84

Reusch, Butler & Associates

RTS Farms

- Tim Seifert – Class of '02

Lindsey Rinkenberger – Class of '14

Richard Ryan – IALF Board

Chris Salrin – Class of '10

Gerry Salzman – Class of '92

Deb Schultz – Class of '12, IALA Board

Wendell Shauman – Class of '84

Steve Sheaffer – Class of '10

Siemer Milling Company

- Connie Barr – Class of '00

Randy Sims – Class of '84

Eric Smalley – Class of '14

Norbert Soltwedel – Class of '84

Springfield Plastics

- Brad Baker – Class of '12

Andy Sprague – Class of '12

State Bank of Davis

- Brent Myers – Class of '98

Stewart Farms Partnership

- Bob Stewart – Class of '06

- Brad Stewart – Class of '12

Tim Stuenkel – Class of '12

Tee Jet Technologies

- Brian Satorius – Class of '16

- Tim Stuenkel – Class of '12

Graham Utter – Class of '12

Troy Uphoff – Class of '06

Brian Waddell – Class of '10

Wells Fargo & Agribusiness

- Ed Cooper – Class of '94

Steve Wentworth – Class of '84

Dean Werries – Class of '12

Whiskey Acres

- Nick Nagele – Class of '14

- Jamie Walter – Class of '08

Woodhaven Lakes Realty, Inc.

Woody True Value

Wyffels Hybrids, Inc

- Brent Johnson – Class of '06

Doug Yoder – Class of '12



During the 2016 golf outing, the Class of 2012 won the Class Spirit Award by sponsoring a golf hole in honor of their classmate, Matt Schoenbeck, who is recovering from injuries sustained in a serious farm accident two years ago. Pictured here are, from left, John Fietsam, Tim Stuenkel, Jodie Brooks, Drew Earles, Graham Utter, Brad Baker, Dean Werries, Sara Fernandez and Deb Schultz.

*Golf Outing sponsored by:*



*Dinner sponsored by:*



*Thank you to the golf committee and auction volunteers whose dedication, time and resources made this day possible.*

## THE SECOND YEAR OF THE CLASS OF 2016



The 17th Class of the IALF graduated in August of 2016. The Class of 2016 began with the Business Decision Making Seminar sponsored by John Deere. This seminar is held at the Allen Center at Northwestern University's Kellogg School of Management and features its world-renowned faculty like Mitchell Petersen, pictured here.



The Farm Credit Services Innovation & Change Seminar included a visit to the Monsanto Chesterfield Village Research Center to explore the uses of advanced seed technology. The seminar also featured a look at rural community development and agricultural education funding innovations.



During The Maschhoffs, LLC State Government Seminar, participants learned how and when to advocate from Kim Maisch, Illinois State Director for the National Federation of Independent Business. Several lawmakers and advocates also spoke about regulations impacting agriculture, running for state office, and the need for genuine leadership in state government.



## THE SECOND YEAR OF THE CLASS OF 2016



The Ron and Melanie Warfield International Perspectives Seminar gave participants an opportunity to explore the economic, cultural and agricultural issues facing the two countries that would be visited by the class during the International Study Seminar. A portion of the seminar was spent at the Japan House on the University of Illinois campus.



The Martin L. Andreas Energy and Ecosystems Seminar featured a reception with 11 members of the Nuffield Scholars program. This international agricultural leadership program allowed for participants to exchange ideas with growers from Australia, New Zealand, Ireland and Scotland.



The Class of 2016 traveled to Japan and Panama for the International Study Seminar. Japan, the largest importer of corn from the U.S., also signed the Trans Pacific Partnership agreement. The class visited a Wagyu beef farm (pictured above left) as meat exports could have been significantly impacted by the TPP. Panama has expanded the canal to accommodate larger vessels, which could reduce the cost of shipping U.S. agricultural products to Asia. The class members are seen here (above at right) viewing the new, longer, wider canal lane as it is filled for the first time.

## WELCOME TO THE CLASS OF 2018



The 18th class of the Illinois Agricultural Leadership Program was chosen during 2016. This group of 30 professionals includes 21 members who work hands-on at a farm each year, along with representatives of multinational and national agricultural, and employees of 1st Farm Credit Services and Farm Credit Illinois.



The Class of 2018 attended the Joyce Watson Leadership Orientation Seminar in August 2016. The seminar, named for the founding President & CEO of the IALF, featured IALF Board Member Tami Craig Schilling as the keynote speaker.

## ADVANCED LEADERSHIP TRAINING



In 2016, the IALF began to provide leadership training outside of its flagship 19-month program with the Advanced Leadership Training initiative. Pictured here are FFA teachers who attended a leadership development workshop that began with an exploration of the food and agriculture sector. More training for FFA teachers is planned for FY 2017, along with assistance and training to commodity organizations and other agricultural entities.

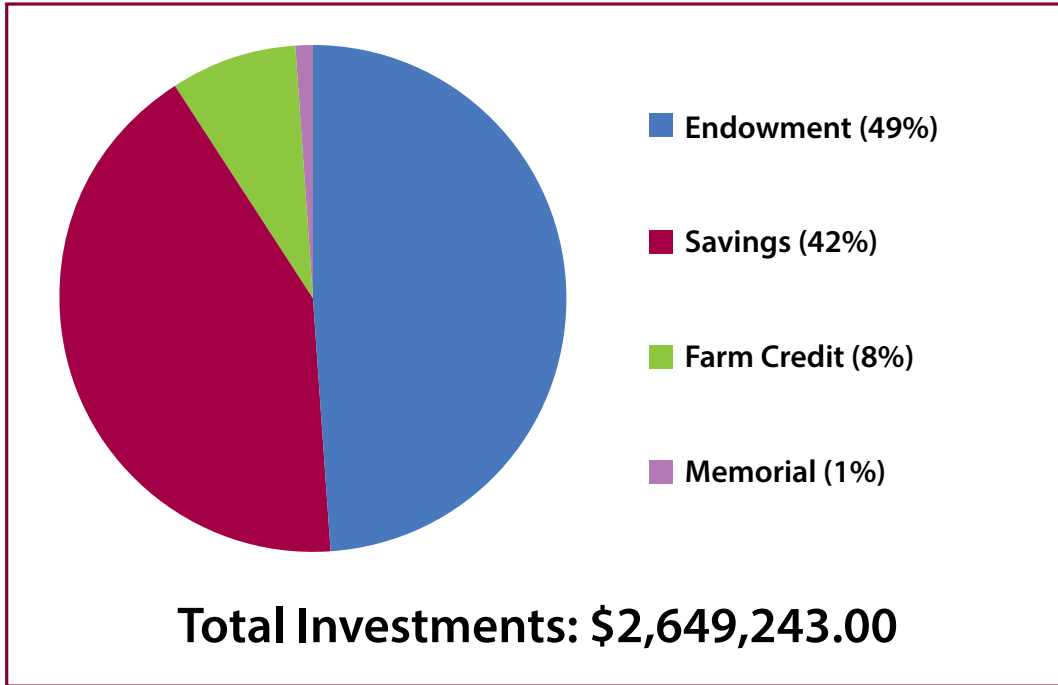
## TORCH OF LEADERSHIP



The Illinois Agricultural Leadership Alumni Association held the second Torch of Leadership Award Banquet in August 2016. Pictured here are the awardees, from left: Eldon Gould, Robert Easter, Donna Reifschneider (IALP '84), Philip Nelson (IALP '84) and Joyce Watson on behalf of the late Marty Andreas.

## INVESTMENTS

The IALF has four investment accounts: The IALF Endowment, The Farm Credit Illinois Endowment to the IALF, an IALF Savings Account and a Memorial Fund. These funds varied in growth with market vulnerability during FY 2016. The accounts are managed under direction of the Finance Committee of the IALF Board of Directors.



Investment Account	9/30/2015	9/30/2016	Change
Endowment	1,244,549	1,305,426	60,877
Savings	987,366	1,103,002	115,636
Farm Credit Illinois	201,947	228,353	26,406
Memorial	11,804	12,462	658
<b>Total Invested Funds</b>	<b>\$2,445,666</b>	<b>\$2,649,243</b>	<b>203,577</b>

## ENDOWMENTS AND SPONSORSHIPS

Eight of the seminars in our flagship two-year leadership program are made possible by endowed gifts from corporations and individuals. These investments will allow for the seminars to be held in perpetuity. While not endowed, three corporations provide funding for seminars on an annual sponsorship basis. If you are interested in endowing or sponsoring a seminar or leadership event, please contact Don Norton, President & CEO, at 309-837-7711. Our heartfelt thanks is extended to these individuals and corporations for their passion for leadership development.

### Endowed Seminars

- **Farm Credit Services** and **1st Farm Credit Services** in Illinois combined to fund the “Farm Credit Seminar on Innovation & Change.”
- **GROWMARK** funds the “GROWMARK Global Challenges Seminar.”
- **The Maschoffs, LLC** funds “The Maschoffs, LLC State Government Seminar” held in Springfield.
- **Richard Ryan** funds the “Richard Ryan Economics & the Marketplace Seminar” in conjunction with in-kind gifts from the University of Chicago.
- **Kim Morton** (IALP Class of '98) funds the “Kim Morton National Agriculture Policy Seminar” held at the University of Illinois College of ACES.
- **Martin L. Andreas** funds the “Martin L. Andreas Energy Outlook Seminar” held in Chicago.
- **Ron** (IALP Class of '84) **and Melanie Warfield** fund the “Ron and Melanie Warfield International Perspectives Seminar.”
- Nearly **150 friends and alumni** invested in the endowment to fully fund the “Joyce Watson Leadership Orientation Seminar” named after the founding President and CEO of the IALF

### Sponsored Seminars

- **Monsanto** provides funding for the “National Travel Seminar Sponsored by Monsanto” in Washington, D.C. through 2016.
- **John Deere** provides funding for the “Deere/Northwestern Business Decision Making Seminar” held at the Kellogg School of Management at Northwestern University.
- **Archer Daniels Midland** provides funding for the “Communication Excellence Seminar” held at the John Deere World Headquarters in Moline.
- **Cargill** provides funding for the “Cargill Seminar on Leadership and Professionalism” held at Kinderhook Lodge.



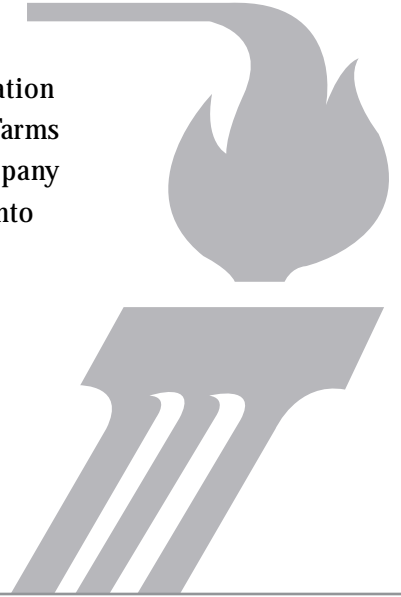
*Illinois Agricultural Leadership Foundation*

## Board of Directors

Dan Kelley, Chairman of the IALF Board, Retired Chairman of GROWMARK  
Siamak Mirhakimi, Vice-Chairman of the IALF Board, Caterpillar Corporation  
Kim Morton, Secretary of the IALF Board, Retired Head of Agricultural Services, The Northern Trust Co.  
Porter Martin, Treasurer of the IALF Board, Porter Martin Farmland and Cattle Company, LLC  
Gary Baise, Olsson Frank Weeda Terman Matz PC, Washington, D.C.  
Robert Easter, President Emeritus of the University of Illinois  
Chet Boruff, CEO, Association of Official Seed Certifying Agencies (AOSCA)  
John Huston, Retired Executive Vice President, National Cattleman's Beef Association  
Steve Pitstick, President, Illinois Agricultural Leadership Alumni and Owner, Pitstick Farms  
Renee Roberts, Vice President of Refined Oil Sales, Archer Daniels Midland Company  
Richard Ryan, Consultant, Retired President and COO of DeKalb Seed for Monsanto  
Tami Craig Shilling, Global Community Engagement Lead, Monsanto  
Enid Schlipf, President of Schlipf Farms, Inc.  
Ron Warfield, Farmer and Past President, Illinois Farm Bureau

## Board Emeritus

Orion Samuelson, Agribusiness Services Director, WGN Radio  
Don McGillivray, Retired Agricultural Consultant  
Joyce Watson, Retired President and CEO of the IALF



### In Memoriam – Martin L. Andreas

In 2016, the IALF lost a friend, board member and avid supporter - Martin L. Andreas. Marty was a giant in the food and ethanol industries during his work at Archer Daniels Midland, where he served as President of the Corn Division for almost 20 years. He was a strong advocate of communications and new technology, and he genuinely cared about making the world a better place. His legacy lives on through his endowed seminar at the IALF and the many other organizations he supported.

## A Word About Accuracy

*The Investor Report recognizes contributions for the 2016 Fiscal Year of the IALF (October 1, 2015 - September 30, 2016). We have made every effort to present the information in this publication accurately. Occasionally, we discover a name was omitted or incorrectly listed. If you find an error, please accept our apologies. We would appreciate your help in letting us know so the records can be corrected. Thank you.*



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